

It's all about the service!



Gartner, an American Research & Advisory Firm, reviewed L&P Shippers Association contracts.

Based on current market conditions outlined previously, and the negotiated rates shared with us by L&P SA, Gartner can conclude the following:

- L&P Shippers Association results are very commendable, placing them in a *best in class position for the coming year*.
- Furthermore, the logistics team has mitigated the risk of overexposure to single alliances by seeking contract pricing from multiple carriers/alliances.

We're a not-for-profit, full-container shippers' co-op that protects you from the volatility of ocean rates. Our rates stay low because we deal with a large amount of full-container volume and have established service agreements with carriers at established rates. We pass these savings on to you with **no markups**.

We offer long-term security so you can avoid general rate increases and peak season surcharges. Your rates won't change like they would with NVOCCs or direct carriers.

LPSA has extensive industry experience in customs, documentation, customer service, and sales representation. We handle and negotiate the entire RFQ process and eliminate the time and cost of consulting software companies to extrapolate your ocean rates. After discussing specific needs, we pool members' freight to negotiate aggressive global ocean freight contracts, long-term rates, and space allocations on behalf of all our members. Members of LPSA enjoy the flexibility of beneficial pricing, stability, and the visibility of a larger (BCO) shipper.

Call us at (312) 529-2012 to get started.



MEMBERSHIP IN LPSA

Security: LPSA offers long-term rate stability.

Simplicity: Use current booking agents and customs brokers, or allow us to provide an end-to-end solution.

Expertise: More than 75 years of cumulative experience in international trade.

Local Support: Offices located in United States, Asia, and Europe.

Quotes: Spot quotes or long-term rates offered throughout the year.

Infrastructure: We can offer last mile services.

Extras: Additional US-based dray, FTL, and LTL brokerage services.

Offices: Chicago, IL; Shanghai, China; Hong Kong; and Antwerp, Belgium.

BENEFITS OF MEMBERSHIP

- No membership fee.
- Contracts with all major carriers/alliances and independents.
- 50,000 TEUs.
- Increase your buying leverage and boost your profits.
- Flexible minimum MQC commitment.
- Shipments move on carrier BL.
- Industry expertise.
- End-to-end solution.
- Extensive commodity coverage/freight all kinds.
- Value-added services.
- Dedicated customer service.
- Multiple trades.
- Global coverage.
- Direct carrier bill of lading.



Join the L&P Shippers Association to improve your supply chain management.

Increase your buying leverage and boost your profits with LPSA.

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