

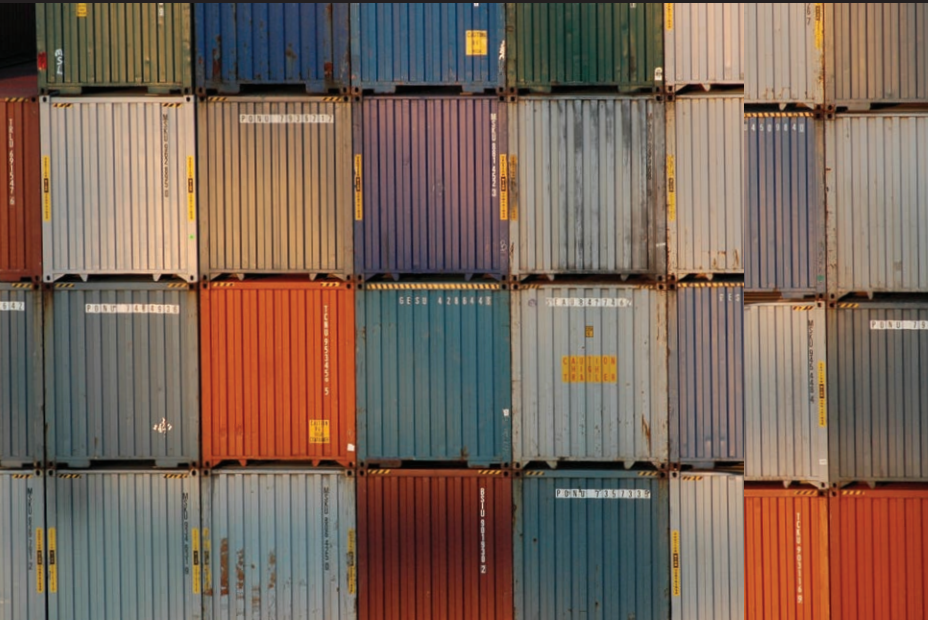


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Wherever your
supply chain
takes you...
L&P delivers.



Managed by Leggett & Platt® Global Supply Chain Solutions



Partner with a global transportation leader and drive value through a strategic relationship that focuses on customer-specific solutions leveraging L&P's scale and stability that create efficiencies, all the while managing change, spend, and risk within our customer's supply chains.

It is no secret that ocean rates will continue to be volatile, and ocean carriers will keep reducing service levels to cut their costs. Demand/supply volatility and other market factors will continue to put pressure on the service and rate levels we get from ocean carriers. You need to **save money** where you can.

The L&P Shippers Association is a not-for-profit, full-container shippers' co-op that can offer you lower rates due to the amount of full container volume we ship annually. You benefit from our existing service agreements with carriers at established rate levels. There are **no markups**. The result is a savings to you per container shipped based on current rate levels. Every member shares the same rates per carrier used.

Rates you secured through NVOOCs or directly with carriers can change when you don't have substantial volumes to ship. That is why you will get better rate and service levels through the L&P Shippers Association – there is **no membership fee**, and we won't penalize you for lesser shipment volumes. But cost savings is just the most obvious benefit. Other advantages to shipping with us:

Convenience: Keep your current booking agent and

customs broker when you switch to LPSA; quick application process

Simplicity: Your agent will use the appropriate service contract number to secure FCL bookings (import, export, foreign/foreign)

Infrastructure: Our own fleet of trucks/trailers (more than 600/2,500 in the US) offers further transport at competitive pricing

Expertise: More than 75 years of cumulative experience in international trade and staff in the US, Asia, and Europe

Extras: "Spot quotes" offered throughout the year; Web-based tracking opportunities; audit BOLs prior to payment

Increase your buying leverage and boost your profits with the L&P Shippers Association.
Call 312.529.2018

